

ShipServ integration @ Aalborg Industries

In cooperation with the leading maritime e-market place ShipServ, Aalborg Industries launches an integration to electronic purchase of OEM spare parts.

Spare parts sales system integration

Aalborg Industries has expanded its relationship with ShipServ and signed an agreement to integrate its sales order system with the ShipServ TradeNet e-commerce platform. The integration has been finalized and is accessible live.

The integration opens the possibility to respond to quotes and orders directly from our sales order system, thus providing benefits such as:

- Faster processing time in quotation and order handling
- Better data flow
- Eliminates manual re-typing of data – fewer errors if data have been correctly entered
- Faster response time to customers.



Easy electronic procurement of OEM spare parts from Aalborg Industries

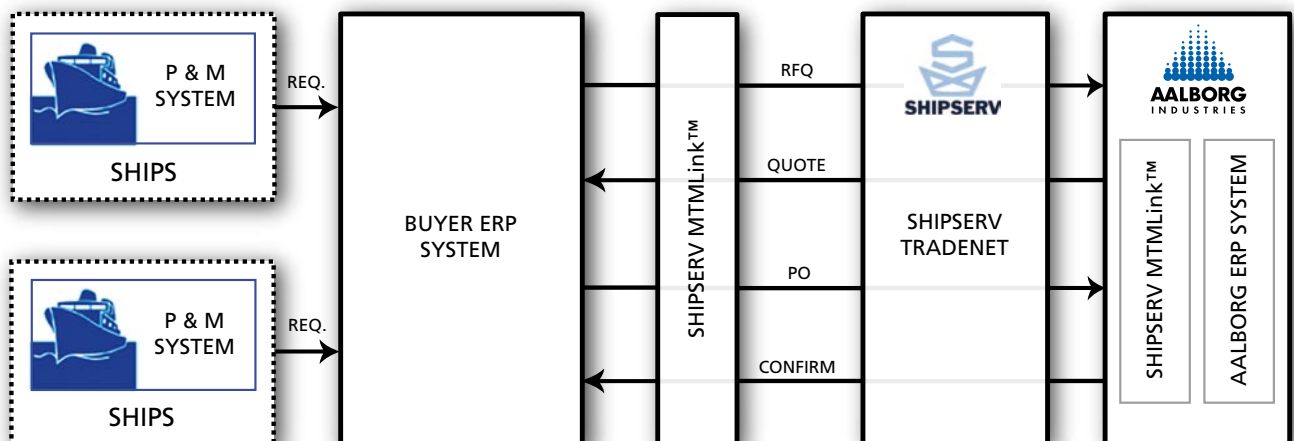
Aalborg Industries began using ShipServ's trade system five years ago. In the past two years we have seen a rapid increase in transaction volume, and together with the general development in e-procurement, this led to the decision to make the integration of our spare parts sales system with ShipServ's TradeNet.

To Aalborg Industries, customer satisfaction has the highest priority and by integrating our documentation and sales system with ShipServ's TradeNet, we can

respond quickly with quotation and order handling. In addition, the implementation process has contributed to our continuous quest for better data and documentation quality.

Contact us

For further information about our ShipServ integrated spare parts system, please contact one of our sales assistants. For contact details, we refer to the back of this newsletter.



Boiler Spares Solutions



*OEM spare parts supply
... year round, 24 hours a
day, all over the world.*

Your advantages are competitive prices and added values such as:

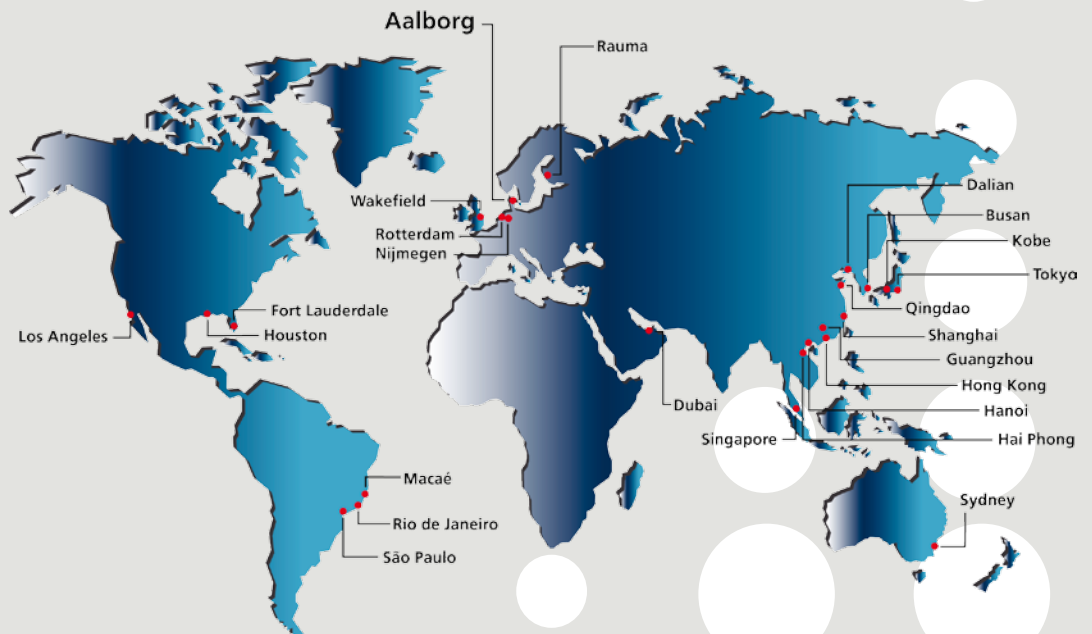
- Viable solutions to any boiler problems you may experience
- Quick response time (within 24 hours)
- Genuine, standard OEM spare parts
- Comprehensive stock at Aalborg Industries companies
- Short delivery time and correct delivery

These added values are some of the parameters that we can offer you daily.

The Aalborg Industries Group:



*Comprehensive stock
and reliable, on-time
delivery*



*We endeavour to offer
the best solutions for
the needs of our custo-
mers*

Boiler Spares Solutions is published by the Aalborg Industries' Marine After Sales and deals spare parts solutions for boiler plants.

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